

PERSONAL INFORMATION

Panagiotis Zannis



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Sex Male | Date of birth 16/07/1973 | Nationality Greek

WORK EXPERIENCE

2006 - 2017

Self-employed

Social policy and social care programs. Designer and consultant in various Governmental and non Governmental organizations. Social research, social planning and implementation, project management, assessment, seminar programs editor etc. (see annex 1)

2004 - 2017

Teaching experience as instructor, adjunct lecturer or adjunct associate professor in various courses in Sociology, Social Policy and Social Administration in Greek Higher Education and Technological Institutes, the National Centre of Public Administration, the National School of Public Health, in Institutes and seminars (see annex 2)

1996 - 2013

Chairman and founding member of the Non Governmental Organization “Athena - Social Intervention and Planning”. Scientific Coordinator of 6 projects in social care and civil society sector, 8 conferences and scientific meetings. [www.athena-net.gr](http://www.athena-net.gr)

2005 - 2006

Member of the Board of Directors, Institute Of Social Protection and Solidarity, Ministry of Health and Social Solidarity, Greece

2004 - 2006

Scientific Consultant, Ministry of Health and Social Solidarity, Greece

EDUCATION AND TRAINING

2013

Certification in adult’s training methods, National Centre of Public Administration

2009

Certification on social planning, National School of Public Health

1997 - 2002

PhD. Department of Sociology, Panteion University of Social and Political Sciences, Athens, Greece. Title of thesis: Third Sector and Welfare Society. Critical Approaches of the Theoretical Contributions”

1993-1997

Bachelor degree. Department of Social Policy and Social Anthropology, Panteion University of Athens, Greece

PERSONAL SKILLS

Mother tongue(s) Greek

Other language(s)

|         | UNDERSTANDING |         | SPEAKING           |                   | WRITING |
|---------|---------------|---------|--------------------|-------------------|---------|
|         | Listening     | Reading | Spoken interaction | Spoken production |         |
| English | C3            | C3      | C3                 | C3                | C3      |

Communication skills

- Very good communication skills (based on my long term experience working with volunteers in the NGO Athena).
- Experience in communicating with socially vulnerable groups (especially for imprisoned young people and social excluded youth).
- Team working skills
- Excellent teaching skills (proven by official evaluation ratings in many seminars, post and pre graduate University courses, etc.)

Organisational / managerial skills

- Leadership (17 years experience as Chairman in the NGO Athena- for Social Intervention and Planning
- Ecosystemic, organizational and strategic planning
- project management, assessment

Computer skills

Windows, MS Office (MS Word, MS Excel/ PowerPoint), Project Cycle Management programs

ADDITIONAL INFORMATION

## Publications

### Books and monographs

Zannis, P. (2019), From Politics and Economy to Society. The civil society Parliament and the manifest of the Societists, Athens: Aparsis Publications (in Greek)

G. Amitsis and P. Zannis (2015), The interrelationship between CSR and social entrepreneurship in the ecosystem of Athens Municipality, Athens, Technological University of Athens publications (in Greek)

(2013), Democracy and Social Policy in Transition. The Third Sector. A General Theory, Athens: Papazisis Publications (in Greek)

(2013), The Professional Education of Handicapped People. Exploring the variables that affect the Educational process, Athens: N.G.O. Hermes (in Greek)

(2009), The Social Integration Perspectives of Social Excluded People in Labour Market on Local Level, N.G.O. Hermes: Municipalities Argyroupolis, Elliniko, Alimos, Funded by European Social Fund (in Greek)

(2005), Understanding Voluntarism, Athens: National Federation of Greek Nongovernmental Organizations (in Greek)

### Articles in journals

- (2015), “Social Policy and Social Economy: The interrelation and the dilemmas of implementation”, *Social Policy*, 3, p.p. 106-121
- (2005), “Third Sector and Social Policy: Myths and reality”, *Journal of Social Sciences* vol I, 40, p.p. 101-128.
- (2004), “Volunteer and Volunteering: Deontological and Ontological Approaches”, *Social Work: Journal of Social Sciences*, vol 75, 19, p.p. 167-178

**In Collective Volumes**

- (2015), “Networking in the context of Social Enterprises Strategic Planning”, Central Mechanism of Social Economy, Ministry of Labor and Social Protection, National Centre of Social Research and Technological University of Athens
- (2015), “The Assistant Advisor for Social Entrepreneurship”, Ministry of Labor and Social Protection and National Centre of Social Research
- (2015), “Monitoring the Activities of Social Economy Entities”, Central Mechanism of Social Economy, Ministry of Labor and Social Protection, National Centre of Social Research and Technological University of Athens
- (2012), “Volunteering Infrastructure in Greece”, in: *Volunteering Infrastructure in Europe*”, European Volunteer Centre, p.p. 164-169
- (2011), “Dividing “Social” from “Political” and “Economic”. The Contemporary Civil Society as Idea and Ideology”, in P. Sklias (ed.): *Development, Leadership, Society*, Athens: Sideris Publications, p.p.325-336
- Sakellaropoulos, Th, Zannis, P., Trantas, D. (2007), “N.G.Os and Local Development” in: Th. Sakellaropoulos: *Social Policy Issues*, Athens: Dionikos p.p.111-135
- (2006), “Non governmental- non profit organizations: Organizational Behavior, Social Planning and Social Intervention”, in Afouksenides, K. Sirakoulis (eds), *Project Management Of Ngo’ s*, Larisa: Propompos, p.p. 57- 66.
- (2006), “Social Exclusion: Introduction to the Meaning, The Understanding of the Procedure”, in: *The Development of the Provision of Escort Social Services*, Athens: Ermis and EKEPIS, p.p. 4-27.
- (2006), “The Third Sector in Social Services”, in: *The Development of the Provision of Escort Social Services*, Athens: Ermis and EKEPIS p.p. 624- 645.
- (2006), “Contemporary Social Transformations and the New Orisons in Social Care”, in: *The Development of the Provision of Escort Social Services*, Athens: Ermis and EKEPIS p.p. 131-156
- (2002), “The Role of the Third-non Profit Sector in Combating Social Exclusion” in: D. Papadopoulou (ed), *Social Exclusion*, Thessalonica: Armos, p.p. 73-101

**In Conference Proceedings**

56 presentations (see Annex 3)

ANNEXES

**Annex 1 Research , consultancy, assessment , project management**

|                             |   |
|-----------------------------|---|
| <p>May 2016 - June 2016</p> | <p>Member of the seminar design team: “Networking and cooperation among volunteers and voluntary organizations for the provision of Social protection services in local level, National Centre of Public Administration</p> |
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|---------------------------------|---|
| February 2016                   | Member of the seminar design team: “Design and implementation of personal social integration plan through social escort services. Minimum guaranteed income. National Centre of Public Administration.  |
| November 2015                   | Expert of the educational program: Monitoring and Evaluation of Social Service Entities, National Centre of Public Administration.  |
| September 2015 – December 2015  | Vocational program based on social economy and social enterprises resources, National Centre for Social Research  |
| January 2015 – May 2015         | Expert in the project: “The development and diffusion of Corporate Social Responsibility in the municipality of Athens area, Technological University of Athens   |
| December 2014 – May 2015        | Expert in: The Development of the Central Mechanism for Social enterprises and social economy in general, National Centre for Social Research   |
| October 2014 – December 2014    | Expert in: The Development of a Central Mechanism for Social enterprises and social economy in general. National Centre for Social Research   |
| February 2013 – March 2014      | Assessor of eight vocational programs for handicapped people. Thematic area: Initiatives for the inclusion and integration of disadvantage people in labor market. Centre for vocational Training “Hermes”.   |
| May 2013 – March 2014           | Scientific Coordinator of the research: An inquiry for the effectiveness of active employment policies for the Handicapped. NGO “Hermes”  |
| October 2013                    | Expert in the program “Urban Solutions”. Greek National Agency for Youth in Action, SALTO Inclusion RC, Supported by the U.K. and the Polish National Agency  |
| January 2012 – November 2012    | Scientific coordinator of the program: Educational Actions for youth to acquaint social skills. NGO Athena and General Secretary for Youth  |
|                                 | Scientific Coordinator of the research team: The vocational training for handicapped. An Inquiry for the factors that interfere in the educational process, N.G.O. “Hermes”   |
| June 2010 – April 2011          | Scientific coordinator of the program: Educational activities for the empowerment of young people living in closed institutions. NGO Athena and General Secretary for Youth   |
| April 2008 – January 2009:      | Head of the empirical research: The vulnerable groups’ potentials for integration through labor market in local level. Municipalities of Alimos, Argiroupolis, Ellinikos and NGO Hermes.  |
| September 2008 - May 2009       | Planning and implementation program for the protection of youth in danger in Tavros Municipality area,, NGO Athena - “Social Intervention and Planning”   |
| February 2008 – June 2008       | Scientific Coordinator in six vocational programs for social science graduates that work in social services. Institute of Social Protection and solidarity, Ministry of health and social solidarity  |
| January 2007 – March 2007       | Head of the Social Planning program: “Open line for the Elderly. Hospital for chronic Diseases, West Athens. Ministry of Health and Social Welfare, Greece  |
| September 2006 – September 2007 | Expert and Assessor of the co-funded by EU projects: “Vocational Training and social integration through employment, for people funded by national resources” and “Extension and improvement of children, elderly and handicapped peoples’ social service units”. Ministry for Labor and Social Security of Cyprus. |

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|------------------------------|--|
| January 2005 – June 2005     | Member of the project team for the collection of legal issues for the Social Care for the Elderly. Ministry of Health and Social Welfare, Greece                     |
| January 2005 – November 2005 | Editor and Scientific Coordinator of six vocational training programs. Institute for social protection and solidarity, Ministry of Health and Social Welfare, Greece |
| January 2005 – June 2005     | Member of the project team for the collection of the legal issues for the Social Care for the Elderly. Ministry of Health and Social Welfare, Greece                 |
| June 2004 – September 2004   | Research: The employment potentials of the Panteion University undergraduates in Social Economy Sector. Panteion University, Greece.                                 |

## Annex 2 Teaching Experience

- 2015 – 2017: Adjunct Associate Professor, Technological University of Athens, Courses Taught: “*Sociology*”, “*Social Protection Systems*”.
- 2007- 2015: Adjunct Professor, National School of Public Management of Greece, Courses Taught: “*Public Management on Social Policy Organizations and the role of the third Sector in Contemporary Welfare State*”, “*Evaluation of Social Protection Policies*”, “*Social Policy and Social Security*”
- 2012- 2013: Adjunct Associate Professor, Technological Education Institute of Patra, Social Work Department, Courses Taught: “*Introduction to Sociology*”, “*Social Policy*”, “*Social Welfare Programs*”
- 2007–2011: Adjunct Associate Professor, Technological Education Institute of Messolongi, School of Management and Economy, Department of Management Social associations and Cooperatives, Courses Taught: “*Social Economy*”, “*Management of Social associations and Cooperatives*”
- 2008–2009: Adjunct Associate Professor, Technological University of Athens, School of Management and Economy, Department of Management in Health and Welfare Units, Courses Taught: “*Management and Organization of Social Welfare Entities*”
- 2004-2007 Adjunct Lecturer of master programs. Post graduate programs of National School of Public Health in Collaboration with the Technological Institute of Athens
- 2006-2007: Adjunct Associate Professor, Technological Education Institute of Kalamata, School of Management and Economy, Department of Management of Health and Welfare Units, Courses Taught: “*Social policy*”, “*Health policies*”.
- 2003-2006: Lectures at the post graduate program of Social policy Department, Panteion University of Athens, Topic Taught: “*Third Sector and Employment*”

## Annex 3. Papers in Conference Proceedings

- The Civil Society Parliament Initiative. An idea for Social Planning. A Mechanism for the Social Transformation. 6<sup>th</sup> Conference of the Hellenic Sociologist Association, Athens, March 29-31 2018
- “The decisive Role of Civil Society and the Third Sector for the protection of the third age”, presentation in the National centre’s of Public Administration Conference: «Friendly Cities for the Third Age», June 21-22 2018
- The Role Of NGOs in Contemporary Societies and for the transformation of the Welfare State. Circle Democritus Meetings, Athens, June 11, 2016

- The Problematic Political and the Weak Civil Society: An Ecosystemic Approach to Crisis in Greece. Where and how to seek for solutions “? Conference Proceedings 5th Congress of the Greek Sociological Association, Athens, December 10 - 12, 2015
- “Networking Models for Social Entrepreneurship organizations” Paper presented at day conference: Social Entrepreneurship in Greece. The Critical Scientific Challenges, Attica, November 24, 2015
- “The Collaboration of Corporate Social Responsibility and Social Entrepreneurship in the Ecosystem of Athens”, Paper presented at the International Scientific Conference: "The development of Local Strategic Social Innovation recessions" Athens, Electra Palace, Organized by EKKE, IME GSEBEE, TEI Athens 23 October 2015
- «Civil Society, NGOs and Social Enterprises: Content, interface, and their contribution to socio-economic development at local level ", Paper presented at the day conference:" Young Europeans promoting social entrepreneurship, Cultural Center, St. Stephen Municipality Dionysus, June 11, 2015
- “The Social Enterprises within the CSR in the Municipality of Athens, "Paper presented at a conference:" Social Responsibility for the Future of the City of Athens Entrepreneurship ", EKKE, TEI Athens. IME GSEBEE, Athens: University of Athens, May 27, 2011
- «The Social Economy as a Contemporary Pillar of Social Policy: Theoretical Considerations and Empirical Data, Paper presented at the 5th International Scientific Conference of the Scientific Society for Social Policy, Athens: Panteion University, 8-10 May 2014
- «The Third Sector in Political Economy: Can it contribute to the Development of Greece? If yes, how? " Paper presented at the 3rd International Conference of the Greek Society of Political Economy, Patras: Business Administration University of Patras, 14 - 15 January 2014
- «Local Government, Third Sector and Civil Society", Speech at the conference: "The Government ahead to the challenges of a new era", Athens: Hotel Park, Democratic Left, November 21, 2013
- “The Greek Reality: Facts, Considerations and Dilemmas on Youth Employability Potential”, Speech as an Expert in “Urban Solutions”, Greek National Agency for the Youth in Action, SALTO Inclusion RC, Supported by the U.K. and Polish National Agency, Athens: Novotel Hotel, 15-19 October 2013
- “NGOs: How "the Organized Civil Society" have been strangled in Greece. Is there a solution? Yes. There is”, 2nd Policy and Institutions Conference: Public Policy Analysis Center, Panteion University and Institutions and Local Government Department of TEI Kalamata, Athens: Panteion University, 13-15 December 2012
- “The rapid socio-cultural transformation of Greek society as a Consequence of Economic Crisis. New Challenges for the NGO 'speech on "The Challenges in Urban Areas", General Secretary of Youth, Athens: President Hotel, 5-7 November 2012
- «The Empowerment of Civil Society as the only way to Systemic Crisis", presentation at the conference entitled "Civil Society: Is the the Answer to the Crisis?" NGOs “Volunteer Festival Without Borders: European Citizen-Active Citizenship“, Athens, Hilton Hotel, 17 December 2011
- «Social Transformations and Civil Society in Greece presentation at the conference:" Together we can do better“, "Regional Union of Chania and Cretan Volunteer Network, Chania, 18 July 2011
- «Problems and Adversities of the Development of Third Sector in Greece" presentation at the conference: "Volunteering, social organizations: New challenges, new policy frameworks, on the occasion of the 2011 European Year of Volunteering", European Parliament delegation in Greece, Athens, June 23, 2011
- «Social Economy: Pitfalls and Dilemmas", presentation at the Conference: "Social and Solidarity Economy, Corporate Social Responsibility and Social Enterprise”, Athens Information Technology, Paiania, May 30, 2011
- Contribution, Conclusions and Coordinator of the Conference: "Open Dialogue for Young People living in Closed Institutions" NGO "Athena", Auditorium City of Athens Cultural Centre Thursday, March 31 2011
- Presentation on the Institutional Framework for NGOs, Committee on Institutions and Transparency of the Hellenic Parliament, Greek Parliament, February 22 2011

- “Social Exclusion in Greek society. Theoretical Approach and Empirical Data” presentation at the conference: “Right to Difference. No to Racism and Social Exclusion”, Korydallos, March 21 2010
- “Civil Society and Migration. The dual Contribution of the Third Sector Organizations”, presentation in Pan-European Conference: “Best Practices regarding volunteering aimed at empowering migrants”. “Greek Red Cross, Athens, Divani Palace, 10-11 December 2009
- “The Necessity of a Civil Society Parliament in the Greek society”, keynote speech, Official Ceremony of the Founding Declaration of “Civil Society Parliament”, Athens, Old Parliament of Greece, December 2000
- “The Integration Capabilities of Special Social Groups through Labor Market”, presentation at the conference: “Multicultural Diversity on Business and Economics”. University of Athens and Greek Network for Corporate Social Responsibility, Athens, Titania Hotel, November 9 2009
- “Alternative Organizational Structures on the provision of health services in Local level. The Role of Social Networks, in conference proceedings: “Health in West Athens: Focusing on citizen”, Developmental Connection of West Athens, Peristeri, June 18, 2009
- “The Social Consequences of Economic Crisis”, in Conference proceedings: In Front of Economic Crisis. The “Toxic” Consequences and the Psychological Cost, Athena- Non profit organization of Social intervention and Planning, Medi Expo, Elliniko, April 5 2009
- Key Speaker at the Day Conference: “Civil Society is being Organized”, Initiative for the Development Of Civil Society Parliament, Athens Hilton, December 21, 2008
- Participation to a Round Table: Economy in Crisis, Society in Transition. The Role of Civil Society and the Third Sector. Athena- Non profit organizations of Social intervention and Planning, Festival: “Volunteering without Borders 2008-2009”, Athens, Hilton, December 20 2008
- “The Rationality and Intervention Methods for Social Inclusion of People threatened by Social Exclusion”. N.P.O. Iasis, Athens, Hilton, December 20 2008
- “Social Planning and Social Networks: The intervention model for Social Inclusion of the Youth”, Athens and Municipality of Tavros, November 3 2008
- “The Social Inclusion of Handicapped people through Labor market, in: Conference proceedings, “Integrated Interventions in an unequal society. Then What?”, Athens, Municipality Centre of Ellinikos and N.G.O. Hermes, November 24 2007
- “The Social Integration Potentials of Special Social Groups through the Social Economy sector”, presentation at the conference: “Disability and Work”, Athens, E.PSY.M.E., Apollo, March 7, 2007
- “Social Economy and Accompanying Escort Services' Supporting Vulnerable Groups in the Labour Market ”, Athens, Hilton, January 21, 2007
- “The Social Economy Sector and Employment Perspectives” presentation at the conference: “The Role, the Prospects and the contribution of NGOs in the Field of Social Economy ”, NGO “Perspective”, Titania Hotel, December 20, 2006
- “Volunteering and Employment in the Third Sector The International Dimensions and the Greek Experience. Realities, Dilemmas and Prospects ”, presentation at the conference” Social Economy in Greece, K.Y.V.E. Peristeri, November 29, 2006
- “Third Sector and Social Policy: The Transformation of the Welfare State and the Role of NGOs” speech at the cycle of seminars ,Foundation “Andreas Lentakis” November 21, 2006
- “Awareness Campaigns: The Role of NGOs, Local Networks and Active Citizens' contribution to the workshop entitled” Information, Awareness for Physical Punishment of Children ”, Institute of Social Protection and Solidarity, Athens 14-16 November 2006
- “The Contribution of Voluntary Organization in Local Social Care Networks”, presentation at the 2o National Conference of the National School of Public Health entitled” Evidence-based Health and Health Care Reform ”, Athens, Hilton. 13-16 November 2006



- “The Contribution of NGOs in Social and Economic Development ”, speech at the “circle “of Foundation Andreas Lentakis" November 7 2006
- "The Development of the Third Sector in Greece. Problems, Dilemmas and Prospects", presentation at the conference" Civil Society, NGOs, "ISTAME and Voluntary Sector and Solidarity of PASOK, Athens, Imperial, 5 October 2006
- "The Development Networking and Synergy Policies in the Field of Social Care” presentation at the conference:" Expansion and Improvement of Care Services for Children, Elderly, Disabled and other Dependents, Ministry of Labour and Social Insurance, Nicosia, Hilton Park, July 12, 2006
- "Non Governmental- Non Profit Organizations: Organizational Behaviour, Social Planning and Social Intervention", presentation at the 1st National Conference on Project Management of NGOs. ATEI Larissa and Thessaly, Larissa June 30 to July 1, 2006
- "Corporate Social Responsibility and Civil Society", Participation at the conference: "The Importance of Sustainability Report Enterprise and Society" Organization Greek Institute of Business Ethics Network (EBEN) and the Centre for Sustainability and Excellence (CSE) , Marketing EXPO Athens, 25 May 2006
- "The Development of Volunteerism in Local Level. The Role of Local Government "Rapporteur at the Conference on „Social Policy and Local Government. The Development Perspective" Korydallos, 18,19,20 May 2006
- "NGOs and their contribution to social solidarity" presentation at the Development Conference: "Health and Social Solidarity 2007- 2014", Ministry of Health and Social Welfare, Special Service Operational Programmes, Thessaloniki, January 30, 2006
- Sakellaropoulos, Th., Zannis, P., Trantas, S., “NGOs and Local Development in Greece”, International Conference on “Role of the Third Sector in Local Development”, The Istanbul Policy Centre (IPC), Subanci University and Turkish Third Sector Foundation (TUSEV), Istanbul, October, 13, 2005
- "The Changing Landscape of Social Care. Current Trends and Prospects. The Role of the Third Sector“ presentation at the conference: "Interrelated State and NGO Relations for the Care of Vulnerable Groups“. Athens, Hilton, Federation of Non-Governmental Organisations, December 3, 2005
- "Social Discrimination and Social Exclusion. Understanding Process. The Logic of Intervention presentation at the Conference : " The National Action Plan for Social Integration as a Tool of Social Cohesion Promotion, Athens, Hellenic Red Cross, Xenod. Titania, 11-12 November 2005
- "Public Administration: Changing the factors of underdevelopment" in the Open Forum for Competitiveness and Development, Organization of SEV, Hilton, 5 and December 6, 2005
- "Growth Strategies in the Voluntary Sector. Experiences from the Greek and European Space, presentation at the conference:" New perspectives on volunteering, "Pancyprian Welfare Council, Nicosia, April 20, 2005
- "The Discriminatory Social Construction and the Role of Civil Society", presentation at the conference: "The Role of Law System and Civil Society Against Discriminations", International Organization for Migration, University of Athens, July 1, 2004.
- "The Third Sector in the Field of Social Services. Possibilities and Prospects " , presentation at the conference:" Multivariate Social Integration Actions "IRIS- POLY.S and Greek Municipality Ellinikos, March 31, 2004